

## **DIRECTORS' BIOGRAPHIES**

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### **RONALD DOUGLAS PRITCHARD**

#### **Chief Executive Officer**

Ronald Pritchard has 31 years experience in financial services including 14 years as Managing Director of the FPR Group Limited and Barwick Associates Limited. Prior to establishing the Group, he worked for Abbey Life Assurance Company Limited, where he became Head of Pensions Administration before gaining experience as a broker consultant. During his many years in the industry, Ronald Pritchard has been responsible both for seminar selling and IFA recruitment and training. He holds the FPC qualification.

### **MICHAEL JOHN ROBINSON**

#### **Group Managing Director**

Michael Robinson has 26 years experience in the financial services industry, previously having worked with Abbey Life Assurance Company Limited as a broker consultant, Irish Life Assurance Company Limited as a pensions specialist and National Employers Life, now known as Unum Provident. Michael Robinson was one of the founding directors of FPR Group Limited in 1987 and has considerable experience as an IFA of seminar selling to business owners. The major part of his work is in the provision of employee benefits advice for some of the many large group schemes offered by client companies. He holds the FPC qualification.

### **WILLIAM MONCRIEFF**

#### **Managing Director, Adviser Sales**

Bill Moncrieff has over 20 years experience within the financial services industry. Prior to joining the Group Bill held senior management positions with Sun Life of Canada, Abbey Life, Citibank plc and Lloyds TSB. Bill is a former member of the Industrial Liaison Board for Napier University Business School. Bill has been responsible for both the growth in the Edinburgh branch and the strategy and development of the Group. He holds the FPC qualification.